Dark Patterns

How to Legally Trick Users 101*

What is a Dark Pattern

Interface design deliberately used to trick users into doing things that they might not consent to (or otherwise prevent you from doing something you want to do really badly).



How to Close an Amazon Account



Tricks of the Trade - dont dont dont not opt out

Please enter your details to	o reserve your item(s)
Title :	Mr. \$
First name * :	First name
Last name * :	Last name
Email * :	Email
Phone number * :	Phone number
Please do not send me de	etails of products and offers from Currys.co.uk
 Please send me details o recommended by Currys. 	f products and offers from third party organisations co.uk
Reserve items	

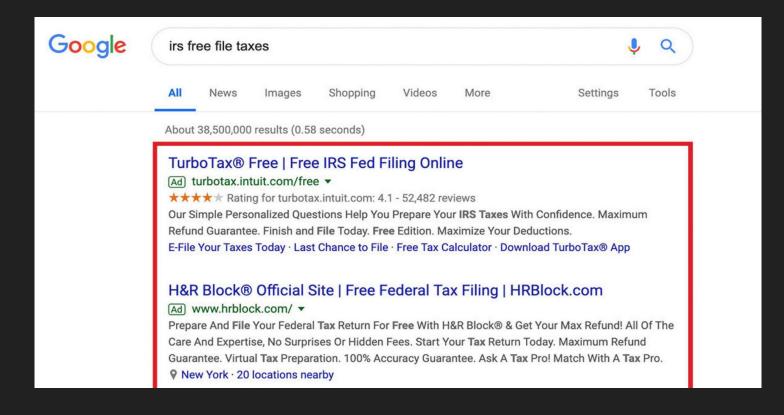
Tricks of the Trade - Roach Motel

Why is it always so hard to cancel a subscription?

Around 48% people forget to cancel "free" subscriptions to Netflix, Amazon, Masterclass etc.

Solution - Use a browser extension! but which one?

Tricks of the Trade - Search Engine (de)optimization



Search Engine Deoptimization



To accurately report this income, you'll need to upgrade

BENEFITS	Free Edition	Deluxe	Self-Employed
Report W–2 income	0	•	•
Report multiple sources of income— includes 1099–MISC, 1099–K, and more.		•	•
One-on-one help —get customized answers to your product and support questions from a TurboTax specialist.			۵
Maximize deductions—claim self-employed expenses such as vehicle, phone, supplies, and more (Schedule C).			•

Quiz- Dating Website



Speaking of Extensions

Use google calendar!

Checker Plus -Chrome, Firefox

WELCOME	NOTIF	ICATIONS	BUTTON	GENER	AL	SKINS AND THEMES	ACCOUNTS
Sound notification Ding	Ŧ	•	Volume	•			
Voice notification Google UK English Fen	nale 👻	•	Volume	Pitch	-•	— Rate ——	
Desktop notifications Popup window	Ŧ			-	1		
Show pending notifications rem 15 minutes	inder e			*		Todayi 4:00pm Go to gym Tonorrow 1:30pm Hat data 6:30pm Hat Supper	

Questions, Thoughts, Ideas?

Other than promoting user awareness, is there anything we can do to discourage the use of dark patterns, especially for cancelling subscriptions and hiding free tier services?